

BIDDERS COMPANY NAME

REQUEST FOR PROPOSAL

#6599

WATER TREATMENT CHEMICALS

AND SERVICES

FOR

WASHTENAW COUNTY

Prepared By:

Washtenaw County Purchasing
Administration Building
220 N. Main B-35
Ann Arbor, MI 48107

Crystal A. Wake, C.P.M., CPPB
Senior Buyer
(734) 222-6760





WASHTENAW COUNTY

Finance Department

Purchasing Division

220 N. Main, Ann Arbor, MI 48107-8645
Phone (734) 222-6760, Fax (734) 222-6764

REQUEST FOR PROPOSAL #6599

January 31, 2011

Washtenaw County Purchasing Division on behalf of the Support Services – Facilities Management Division is issuing a Request for Proposal (RFP) #6599 for Water Treatment Chemicals and Services for various Washtenaw County buildings.

Sealed Proposals: Vendor will deliver one (1) original and two (2) copies to the following address:

**Washtenaw County
Administration Building
Purchasing Division
220 N. Main St. Room B-35
Ann Arbor, MI 48104**

BY: 4:00 PM ON THURSDAY, FEBRUARY 10, 2011

Proposals received after the above-cited time will be considered a late bid and are not acceptable unless waived by the Purchasing Manager.

- The envelope must be clearly marked "**SEALED RFP #6599**"
- Please direct purchasing and procedural questions regarding this RFP to Crystal A. Wake at (734) 222-6760 or wakec@ewashtenaw.org
- Technical questions may be directed to Rick Farrell at (734) 891-2054 or farrellr@ewashtenaw.org.

Thank you for your interest.

RFP #6599 WATER TREATMENT CHEMICALS AND SERVICES

I. PROPOSAL

Definitions: “County” is Washtenaw County in Michigan.

“Bidder” an individual or business submitting a bid to Washtenaw County.

Purpose of Proposal:

Washtenaw County is accepting proposals for water treatment chemicals, site testing and program evaluation with full backup by certified laboratory analysis for the various buildings in Washtenaw County.

II. PROPOSAL TERMS

- A. Washtenaw County reserves the right to reject any and all proposals received as a result of this RFP. If a proposal is selected, it will be the most advantageous regarding price, quality of service, the Vendor’s qualifications and capabilities to provide the specified service, and other factors which Washtenaw County may consider. The County does not intend to award a Bid fully on the basis of any response made to the proposal; the County reserves the right to consider proposals for modifications at any time before a Bid would be awarded, and negotiations would be undertaken with that provider whose proposal is deemed to best meet the County’s specifications and needs.
- B. The County reserves the right to reject any or all bids, to waive or not waive informalities or irregularities in bids or bidding procedures, and to accept or further negotiate cost, terms, or conditions of any bid determined by the County to be in the best interests of the County even though not the lowest bid.
- C. The price quotations stated in the bidder’s proposal will not be subject to any price increase from the date on which the proposal is opened at the County Purchasing Office to the mutually agreed-to date of Bid.
- D. Proposals must be signed by an official authorized to bind the provider to its provisions for at least a period of 90 days. Failure of the successful bidder to accept the obligation of the Bid may result in the cancellation of any award.
- E. In the event it becomes necessary to revise any part of the RFP, addenda will be provided. A deadline for submission of the RFP’s maybe adjusted to allow for revisions. The **entire** proposal document with any amendments should be returned in **triplicate**. To be considered, an original proposal and two copies must be at the County Purchasing Division on or before the date and time specified.

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- F. Proposals should be prepared simply and economically providing a straight-forward, concise description of the vendor's ability to meet the requirements of the RFP. Proposals shall be written in ink or typewritten. No erasures are permitted. Mistakes may be crossed out and corrected and must be initialed in ink by the person **signing** the proposal.
- G. In the event, the County receives two or more bids from responsive, responsible bidders, one or more of whom are Washtenaw County vendors and the bids are substantially equal in price, quality and service, the County shall award the contract to the most responsive, responsible Washtenaw County vendor. For purposes of this section, Washtenaw County vendor means a company which has maintained its principle office in Washtenaw County for at least six (6) months. Maintaining a Washtenaw County P.O Box is not, in and of itself, sufficient to discretion under this section to determine if a company qualifies as a Washtenaw County vendor and if two or more bids are substantially equal.

III. PROPOSAL SPECIFICATIONS

The proposal shall include **all** of the following information. Failure to include all of the required information may result in disqualification of a Bidder.

- A. State the vendor's qualifications to provide the services required by Washtenaw County. Include years in business, staff profile and experience.
(Attach as Addenda A)
- B. List five references from current corporate or government customers purchasing similar services. Include business name, contact name and phone number.
(Attach as Addenda B)
- C. Review contract provisions and insurance requirements. Note any limitations on any of the articles or providing insurance requirements as outlined in the contract provisions contain in Section IV.
(Attach as Addenda C)
- D. Attach a copy of certifications or licenses that your company may have acquired relative to the performance or provision of services requested.
(Attach as Addenda D)
- E. Professional Resume' for primary service representative and two back-up personnel. All representatives must reside within 75 miles of Ann Arbor, MI.
(Attach as Addenda E)

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- F. Describe your in-house laboratory capabilities. Usages of third party laboratories are specifically disallowed.
(Attach as Addenda F)
- G. State company's standard turnaround time as well as expected time frame for emergency situations.
(Attach as Addenda G)
- H. Describe your company's protocol for Legionella Risk Minimization.
(Attach as Addenda H)
- I. Provide a copy of your companies Operator Training Program.
(Attach as Addenda I)
- J. Provide documentation as an authorized distributor of Advantage Controls feed and control equipment.
(Attach as Addenda J)
- K. Provide documentation of any ISO certifications.
(Attach as Addenda K)
- L. Provide a plan for an "Account Transition" demonstrating the capability to insure smooth change over from one supplier to a new supplier.
(Attach as Addenda L)
- M. State your company's methodology for assisting operators in identifying and correcting "out of spec" system conditions.
(Attach as Addenda M)

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IV. CONTRACT PROVISIONS

If a contract is awarded, the selected vendor will be required to adhere to a set of general contract provisions which will become a part of any formal agreement. These provisions are general principles which apply to all contractors of service to Washtenaw County such as the following:

ARTICLE III - REPORTING OF CONTRACTOR

Section 1 - The Contractor is to report to Director of Support Services Technology & Operations and/or his designee and will cooperate and confer with him/her as necessary to insure satisfactory work progress.

Section 2 - All reports, estimates, memoranda and documents submitted by the Contractor must be dated and bear the Contractor's name.

Section 3 - All reports made in connection with these services are subject to review and final approval by the County Administrator.

Section 4 - The County may review and inspect the Contractor's activities during the term of this contract.

Section 5 - When applicable, the Contractor will submit a final, written report to the County Administrator.

Section 6 - After reasonable notice to the Contractor, the County may review any of the Contractor's internal records, reports, or insurance policies.

ARTICLE V - PERSONNEL

Section 1 - The contractor will provide the required services and will not subcontract or assign the services without the County's written approval.

Section 2 - The Contractor will not hire any County employee for any of the required services without the County's written approval.

Section 3 - The parties agree that the Contractor is neither an employee nor an agent of the County for any purpose.

Section 4 - The parties agree that all work done under this contract shall be completed in the United States and that none of the work will be partially or fully completed by either an offshore subcontractor or offshore business interest either owned or affiliated with the contractor. For purposes of this contract, the term, "offshore" refers to any area outside the contiguous United States, Alaska or Hawaii.

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ARTICLE VI - INDEMNIFICATION AGREEMENT

The contractor will protect, defend and indemnify Washtenaw County, its officers, agents, servants, volunteers and employees from any and all liabilities, claims, liens, fines, demands and costs, including legal fees, of whatsoever kind and nature which may result in injury or death to any persons, including the Contractor's own employees, and for loss or damage to any property, including property owned or in the care, custody or control of Washtenaw County in connection with or in any way incident to or arising out of the occupancy, use, service, operations, performance or non-performance of work in connection with this contract resulting in whole or in part from negligent acts or omissions of contractor, any sub-contractor, or any employee, agent or representative of the contractor or any sub-contractor.

ARTICLE VII - INSURANCE REQUIREMENTS

The Contractor will maintain at its own expense during the term of this Contract, the following insurance:

1. Workers' Compensation Insurance with Michigan statutory limits and Employers Liability Insurance with a minimum limit of \$100,000 each accident for any employee.
2. Commercial General Liability Insurance with a combined single limit of \$1,000,000 each occurrence for bodily injury and property damage. The County shall be added as "additional insured" on general liability policy with respect to the services provided under this contract.
3. Automobile Liability Insurance covering all owned, hired and non-owned vehicles with Personal Protection Insurance and Property Protection Insurance to comply with the provisions of the Michigan No Fault Insurance Law, including residual liability insurance with a minimum combined single limit of \$1,000,000 each accident for bodily injury and property damage.

Insurance companies, named insureds and policy forms may be subject to the approval of the Washtenaw County Administrator, if requested by the County Administrator. Such approval shall not be unreasonably withheld. Insurance policies shall not contain endorsements or policy conditions which reduce coverage provided to Washtenaw County. Contractor shall be responsible to Washtenaw County or insurance companies insuring Washtenaw County for all costs resulting from both financially unsound insurance companies selected by Contractor and their inadequate insurance coverage. Contractor shall furnish the Washtenaw County Administrator with satisfactory certificates of insurance or a certified copy of the policy, if requested by the County Administrator.

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No payments will be made to the Contractor until the current certificates of insurance have been received and approved by the Administrator. If the insurance as evidenced by the certificates furnished by the Contractor expires or is canceled during the term of the contract, services and related payments will be suspended. Contractor shall furnish the County Administrator's Office with certification of insurance evidencing such coverage and endorsements at least ten (10) working days prior to commencement of services under this contract. Certificates shall be addressed to the County Administrator, P. O. Box 8645, Ann Arbor, MI, 48107, and shall provide for 30 day written notice to the Certificate holder of cancellation of coverage.

ARTICLE VIII - COMPLIANCE WITH LAWS AND REGULATIONS

The Contractor will comply with all federal, state and local regulations, including but not limited to all applicable OSHA/MIOSHA requirements and the Americans with Disabilities Act.

ARTICLE IX - INTEREST OF CONTRACTOR AND COUNTY

The Contractor promises that it has no interest which would conflict with the performance of services required by this contract. The Contractor also promises that, in the performance of this contract, no officer, agent, employee of the County of Washtenaw, or member of its governing bodies, may participate in any decision relating to this contract which affects his/her personal interest or the interest of any corporation, partnership or association in which he/she is directly or indirectly interested or has any personal or pecuniary interest. However, this paragraph does not apply if there has been compliance with the provisions of Section 3 of Act No. 317 of the Public Acts of 1968 and/or Section 30 of Act No. 156 of Public Acts of 1851, as amended by Act No. 51 of the Public Acts of 1978, whichever is applicable.

ARTICLE X - CONTINGENT FEES

The Contractor promises that it has not employed or retained any company or person, other than bona fide employees working solely for the Contractor, to solicit or secure this contract, and that it has not paid or agreed to pay any company or person, other than bona fide employees working solely for the Contractor, any fee, commission, percentage, brokerage fee, gifts or any other consideration contingent upon or resulting from the award or making of this contract. For breach of this promise, the County may cancel this contract without liability or, at its discretion, deduct the full amount of the fee, commission, percentage, brokerage fee, gift or contingent fee from the compensation due the Contractor.

ARTICLE XI - EQUAL EMPLOYMENT OPPORTUNITY

The Contractor will not discriminate against any employee or applicant for employment because of race, creed, color, sex, sexual orientation, national origin, physical handicap, age, height, weight, marital status, veteran status, religion and political belief (except as it relates to a bona fide occupational qualification reasonably necessary to the normal operation of the business).

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The Contractor will take affirmative action to eliminate discrimination based on sex, race, or a handicap in the hiring of applicant and the treatment of employees. Affirmative action will include, but not be limited to: Employment; upgrading, demotion or transfer; recruitment advertisement; layoff or termination; rates of pay or other forms of compensation; selection for training, including apprenticeship.

The Contractor agrees to post notices containing this policy against discrimination in conspicuous places available to applicants for employment and employees. All solicitations or advertisements for employees, placed by or on the behalf of the Contractor, will state that all qualified applicants will receive consideration for employment without regard to race, creed, color, sex, sexual orientation, national origin, physical handicap, age, height, weight, marital status, veteran status, religion and political belief.

ARTICLE XII – PREVAILING WAGE

The Contractor agrees that all craftsmen, mechanics and laborers it employs to work on this project shall, at a minimum, receive the prevailing wages and fringe benefits of the Building Trade Department for corresponding classes of craftsmen, mechanics and laborers for the Washtenaw County area, as determined and published by the Davis-Bacon Division of the United States Department of Labor. Contractor agrees that all subcontracts entered into by the Contractor shall contain a similar provision covering any sub-contractor's employees who perform work on this project.

ARTICLE XIII - EQUAL ACCESS

The Contractor shall provide the services set forth in Article I without discrimination on the basis of race, color, religion, national origin, sex, sexual orientation, marital status, physical handicap, or age.

ARTICLE XIV - OWNERSHIP OF DOCUMENTS AND PUBLICATION

All documents developed as a result of this contract will be freely available to the public. None may be copyrighted by the Contractor. During the performance of the services, the Contractor will be responsible for any loss of or damage to the documents while they are in its possession and must restore the loss or damage at its expense. Any use of the information and results of this contract by the Contractor must reference the project sponsorship by the County. Any publication of the information or results must be co-authored by the County.

ARTICLE XV – CRIMINAL BACKGROUND CHECK

The Contractor will be responsible for payment of security screening as determined by the County. Any employee of the vendor will be subject to an approved criminal background check before entering County facilities, if applicable.

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ARTICLE XVI - ASSIGNS AND SUCCESSORS

This contract is binding on the County and the Contractor, their successors and assigns. Neither the County nor the Contractor will assign or transfer its interest in this contract without the written consent of the other.

ARTICLE XVII - TERMINATION OF CONTRACT

Section 1 - Termination without cause. Either party may terminate the contract by giving thirty (30) days written notice to the other party.

ARTICLE XVIII - PAYROLL TAXES

The Contractor is responsible for all applicable state and federal social security benefits and unemployment taxes and agrees to indemnify and protect the County against such liability.

ARTICLE XIX - PRACTICE AND ETHICS

The parties will conform to the code of ethics of their respective national professional associations.

ARTICLE XX- CHANGES IN SCOPE OR SCHEDULE OF SERVICES

Changes mutually agreed upon by the County and the Contractor, will be incorporated into this contract by written amendments signed by both parties.

ARTICLE XXI - CHOICE OF LAW AND FORUM

This contract is to be interpreted by the laws of Michigan. The parties agree that the proper forum for litigation arising out of this contract is in Washtenaw County, Michigan.

ARTICLE XXII - EXTENT OF CONTRACT

This contract represents the entire agreement between the parties and supersedes all prior representations, negotiations or agreements whether written or oral.

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V. GENERAL SPECIFICATIONS AND SCOPE OF WORK

The failure or omission to receive and examine any documents, forms, instruments, addendum or other information, or to visit the site and acquaint oneself with conditions existing there shall in no way relieve any individual or organization from any obligation with respect to the proposal or to the contract. The submission of a proposal shall be taken as prima facie evidence of compliance with this section.

The successful bidder will be selected based on overall value provided with the following key objectives and capabilities:

1. Optimization of heat transfer efficiencies to minimize fuel and electrical expenditures.
2. Minimized water usages.
3. Protection of mechanical assets and optimized equipment longevity.
4. Supplier support & capabilities.
5. Experience in water treatment services in terms of both primary service representative and company.
6. Ability to provide safe and environmentally sound services & operations.

Bidders are required to provide proposals and submittals addressing each of the subsequent requirements in order and as briefly and concisely as possible in the sequence outlined in this document. All proposals are to be calculated based on the parameters and criteria contained in this document. Failure to comply with these points shall result in dismissal of submittals.

Systems To Be Treated

1. Service Center 2201 Hogback, Ann Arbor – Cooling Towers

- 2 Centrifugal Chillers rated at 485 tons each
- Operation – 180 Days Per Year
- Make-Up water – City of Detroit
- Average Daily Make-Up Volume – 5,000 Gallons
- Advantage Controller Model # SSCRF2E-H1
- Method of Control
 - ↳ Inhibitor Feed based on metered make-up
 - ↳ Biocide 1 – Programmable Timer
 - ↳ Chlorine Feed based on inline ORP sensor
 - ↳ Conductivity Bleed

- Chemical Metering Pumps
 - ↳ Inhibitor - Advantage Controls Model #B130X1-PFCV
 - ↳ Chlorine - Advantage Controls Model #B130X1-PFCV
 - ↳ Biocide 2 - Advantage Controls Model #B130X1-PFCV
- Chilled water system – By-Pass Feeder

2. Courthouse 101 E. Huron St., Ann Arbor - Boilers

- 3 Hurst Steam Boilers operating at 4 to 5 psig.
- 90% Condensate Return
- Zeolite Softened Make-Up (Ann Arbor)
- Average Feedwater Hardness – 0.5 PPM
- Cycles of Concentration – 40
- Average Daily Make-Up – 1500 gallons (10%)
- Average Daily Steam Load – 120,000 Lbs.
- Operation - Nov through April

3. Courthouse 101 E. Huron St, Ann Arbor – Cooling Towers

- 2 Centrifugal Chillers rated at 150 tons each
- Operation – 180 Days Per Year
- Make-Up water – City of Detroit
- Average Daily Make-Up Volume – 5,000 Gallons
- Advantage Controls Model # SSF4E
- Method of Control
 - ↳ Inhibitor Feed based on metered make-up
 - ↳ Biocide 1 – Programmable Timer
 - ↳ Chlorine Feed based on inline ORP sensor
 - ↳ Conductivity Bleed
- Chemical Metering Pumps
 - ↳ Inhibitor – Pulsatron Model # LB64S1PTC1XXX
 - ↳ Chlorine – Advantage Controls Model # B130X1-KFCV
 - ↳ Biocide 2 – Pulsatron Model # LB64S-PTC1-G19
- Chilled water system – By-Pass Feeder

4. Closed Systems

Facilities Management is responsible for 16 closed loops to be treated and tested. The county will collect quarterly samples for the supplier to be tested and reported at a central location.

Treatment Requirements

1. Cooling Tower
 - a. Inhibitor shall be alkaline based, all organic containing corrosion inhibitors for ferrous and non ferrous metallurgies. Product shall contain a low level Molybdate tracer to simplify testing and control.
 - b. Chlorine shall be liquid sodium hypochlorite.
 - c. Secondary biocide shall be a broad spectrum, non oxidizing product such as isothiazolin and slug fed twice per week.
2. Closed Loops (Hot & Chilled) – Borate/Nitrite product containing scale & corrosion inhibitors for both ferrous and non ferrous metallurgies
3. Steam Boilers
 - a. Oxygen Scavenger – Liquid, catalyzed sodium bisulfite.
 - b. Return Line Treatment – Blend of cyclohexylamine and methoxypropylamine (MPA).
 - c. Scale & Corrosion Inhibitor – All organic, polymers dispersant containing a low level Molybdate tracer to simplify testing and control.

Supplier Service Requirements

1. Provide monthly onsite service visits during seasonal operation of equipment.
2. Additional service visits on an “as needed” basis for emergency situations.
3. Provide written reports to document system conditions and recommendations.
4. Corrosion coupons (mild steel & copper) and analysis shall be provided for open condenser water systems (2) during the cooling season. Two sets of coupons shall be installed for two 60 day periods during this period. Corrosion rates are not to exceed 3.0 mils per year (MPY) on mild steel and a maximum of 0.5 MPY on copper. Facilities Management will provide and install corrosion racks.
5. All biocides must be labeled with appropriate EPA registration numbers and ensure that all products are marked with MSDS information.
6. Awarded bidder will be required to provide cell phone numbers for each service representative and a company 24 hour emergency contact number.

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7. Supplier will provide all refill test reagents at no additional charge to the county. Initial test kits will be purchased by Facilities Management if mutually agreed upon as reasonable and appropriately necessary.
8. Provide a statement and/documentation of company's Environmental Policy.
9. Supplier will provide bacteria dip slides (no charge) to allow for weekly cultures on cooling towers and monthly cultures for closed loops. Biocide programs shall control total counts at < 10,000 cfu's/ml. in towers and < 1,000 cfu's/ml. in chilled water systems.
10. Provide information on company program for disposal of empty drums.
11. Provide Operations & Control Manual containing Product Bulletins, MSDS, Log Forms, Test Procedures, Target Control Limits, etc.
12. Provide standardization logs for all applicable instruments such as conductivity meters, automated controllers, etc.
13. On-site operational instructional update(s) presented to Washtenaw County staff twice a year, spring and fall. Period(s) will focus on preparation of boilers, and preparation of cooling systems procedure for heating and cooling for approximately 10 staff people. As the County transitions from the heating to cooling season or vice versa, the vendor trainings and/or refresher trainings may be required.

VI. TERMS AND CONDITIONS

Award:

Washtenaw County reserves the right to reject any and all proposals received as a result of this RFP. If a proposal is selected it will be the most advantageous regarding price (See: "Low Bidder" following), quality of service, the Vendors' qualifications and capabilities to provide the specified service, and other factors which the County may consider. The County does not intend to award a Bid fully on the basis of any response made to the proposal; the County reserves the right to consider proposals for modifications at any time before a Bid would be awarded, and negotiations would be undertaken with that Vendor whose proposal is deemed to best meet the County's specifications and needs.

Low Bidder:

A low bidder will be determined by the overall lowest prices and responsiveness to the required specifications.

Term of Bid:

The Bid is for a one (1) year period with the option to renew for year two (2) and year three (3) providing the Contractor and County agree.

NO PRICE INCREASES ARE ALLOWED DURING THE FIRST YEAR. For price increases to be considered, information justifying the price increase must be submitted to the Purchasing Division at least **thirty (30) days** prior to the increase taking effect. This information will be submitted to the Facilities Department and the Purchasing Division for approval. The Purchasing Division and/or Facilities Management Department will monitor the prices.

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VII. BID SHEET

Vendor is requested to submit a proposal to provide services as they relate to providing water treatment chemicals and services. All products must be quoted as delivered pricing. All closed loop products are to be quoted in 5 gallon pails for ease of transportation to remote buildings.

Submit detailed additional fees or charges over and above product quotations:

Service visits monthly	\$	_____
Water Analysis (Per Sample)	\$	_____
Corrosion Coupon Analysis (Per Sample)	\$	_____
Deposit Analysis (Per Sample)	\$	_____
Additional Service Visits	\$	_____
Other	\$	_____
Other	\$	_____

**Washtenaw County - Facilities Managemnt
COOLING WATER BID SUBMITTAL FORM**

Location Courthouse

Supplier:

System ID A/C Tower

Tower Volume 8,000 Gals

Cycles of Conc. 3.5

Annual Tower MU Volume 1,000,000 Gals

Closed Loop Volume (If Applic.) 6,000 Gals

Annual Cl. Loop MU Volume 1,000 Gals

		Tower Inhibitor	Slug Fed Products			OR	Sensor or Proportional Feed			Closed Loop Inhib.
			Aux Dispersant	Biocide 1	Biocide 2		Aux Dispersant	Biocide 1	Biocide 2	
1	Product Name/Number									
2	Drum Size (Gals)									
3	% Actives									
4	Min. PPM in System									
5	Max. PPM in System									
6	Product Density (Lbs/Gal)									
7	Cost - \$/Lb (Delivered)									
8	# Additions/Week									
9	Average PPM in System									
10	Average PPM in MU									
11	Lbs. Per M Gals of MU									
12	Lbs Per Addition									
13	Lbs Per Week									
14	Annual Total Lbs.									
15	Annual Product Gallons									
16	\$ Per M Gals of MU									
17	Annual Product Cost									
18	Provide Brief Description of Active Ingredients									

Total Program Cost: \$0

Provide Comments/Clarifications in separate Addendum Form. PLEASE be brief!

**Washtenaw County - Facilities Managemnt
COOLING WATER BID SUBMITTAL FORM**

Location _____ Service Center _____

Supplier:

System ID A/C Tower
 Tower Volume 5,000 Gals
 Cycles of Conc. 5.0
 Annual Tower MU Volume 650,000 Gals

Closed Loop Volume (If Applic.) 6,000 Gals
 Annual Cl. Loop MU Volume 1,000 Gals

		Tower Inhibitor	Slug Fed Products			OR	Sensor or Proportional Feed			Closed Loop Inhib.
			Aux Dispersant	Biocide 1	Biocide 2		Aux Dispersant	Biocide 1	Biocide 2	
1	Product Name/Number									
2	Drum Size (Gals)									
3	% Actives									
4	Min. PPM in System									
5	Max. PPM in System									
6	Product Density (Lbs/Gal)									
7	Cost - \$/Lb (Delivered)									
8	# Additions/Week									
9	Average PPM in System									
10	Average PPM in MU									
11	Lbs. Per M Gals of MU									
12	Lbs Per Addition									
13	Lbs Per Week									
14	Annual Total Lbs.									
15	Annual Product Gallons									
16	\$ Per M Gals of MU									
17	Annual Product Cost									
18	Provide Brief Description of Active Ingredients									

Total Program Cost: _____ \$0 _____

Provide Comments/Clarifications in separate Addendum Form. PLEASE be brief!

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SIGNATURE PAGE

_____ Signature	_____ Company Name
_____ Print Name	_____ Company Address
_____ Title	_____ City St. Zip
_____ Telephone #	_____ Fax #
_____ Email Address	_____ Purchase Order Email Address
_____ Federal Tax ID #	

The above individual is authorized to sign on behalf of company submitting proposal.

Proposals must be signed by an official authorized to bind the provider to its provisions for at least a period of 90 days.

By checking this box we hereby certify that we are a Washtenaw County company as defined in Section I., G. above. If proven otherwise you may be subject to Disbarment and/or Suspension of doing business with Washtenaw County.

<p>SUBMITTAL CHECK LIST</p> <p>Check below if you have enclosed the below listed information with your response:</p> <p>_____ 3 copies of entire proposal document</p> <p>_____ Addenda A – M</p>
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